

<b>Job Title</b>	Inside Sales Executive
<b>Company</b>	Brij & Co.
<b>Location</b>	Wazirpur, Delhi

### Position Overview:

We are seeking an enthusiastic Inside Sales Executive to join our team. The role is perfect for individuals eager to kickstart their career in sales, learn from experienced professionals and contribute to our company's growth.

### Key Responsibilities:

- Learn and execute outbound prospecting activities to identify and qualify potential clients through phone calls, emails and other channels.
- Assist in building and maintaining a pipeline of leads and opportunities, ensuring accurate record keeping and follow-up
- Work closely with the team to understand customer needs, articulate product benefits and close sales deals.
- Prepare and deliver sales presentations and demonstrations under the guidance of senior team members.
- Develop a strong understanding of our products and industry trends to effectively engage with prospects.

### Qualification and Skills Required:

- Bachelor's degree in Business administration, Marketing or related field
- Strong passion for sales and building relationships with customers.
- Excellent communication skills both verbal and written
- Motivated self-starter with a strong desire to learn and grow
- Previous internship or part time experience in sales or customer service is a plus

### How to Apply:

Please submit your resume and portfolio at **jobs@brij.com** and why you are the ideal candidate for this position. **For more details about the company, you can visit our company's website – [www.brij.com](http://www.brij.com)**

### Benefits:

- Competitive Salary
- Health Insurance
- Opportunities for professional development and growth

**Brij & Co**

manufacturers & exporters : t-shirts, shirts, caps & uniforms

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